

Risk free, value free?

Keep the value, eliminate the risk!



8ο συνέδριο

infocom.cy 2016

29 **NOEMBΡΙΟΥ** | Hilton ΛΕΥΚΩΣΙΑΣ

A BRAVE

Digital World:
Challenge Unlimited!

Speaker

Angelo Gentili

Head of Business Development, EMEA
Region, PartnerNET

A few words for us...



Partner

NET

SMART ICT DISTRIBUTION

a few words for PartnerNET Company Profile

PartnerNET, for more than 20 years, is a value added distributor of **IP Telecommunications** products, **Video Conferencing Systems**, **Wireless and Wired Network Solutions** and **Network Security products** as well as **cloud back up software**, representing some of the largest smart ICT manufacturers worldwide.

PartnerNET's supreme solutions cover all the needs of small and large enterprises and organizations, offering solutions in physical, virtual and cloud environments.

The company offers:

- ✓ a full range of products
- ✓ tailor-made solutions
- ✓ continuous support
- ✓ continuous educational partner programs
- ✓ next business day delivery



a few words for PartnerNET

Brand Portfolio

SEORITE

Yealink
EASY VOIP



GRANDSTREAM
CONNECTING THE WORLD

Gigaset pro



BroxNET

 **allo.com**

 **NISTA
DEVICES**

beroNet 

supervoice 

 **NISTA
DEVICES**

2N
TELECOMMUNICATIONS

 **TEMA**
TELECOMUNICAZIONI

 **faxer**

StorageVault

a few words for PartnerNET
Growth Drivers



PartnerNET is the ideal partner of ICT companies that wish to support or gain access to the region where it operates. Through strategic partnerships accelerates new product development cycles and improves a company's competitive positioning.

Growth
Drivers

SEQRITE

Enterprise Security Solutions by Quick Heal



PROTECT EVERY WORKSTATION AND PREVENT DATA LEAKAGE.



Why Do You Need Advanced Levels of Protection?



**Greater
Efficiency**

**Higher
Productivity**

**Increased
Agility**

**Lower
Operational
Costs**

**Reduced Risks
From Malware &
Hackers**

**Improved
IT Control**



Endpoint Security Challenges of Enterprises



Business

- Efficiency
- Flexibility and Agility
- Reduce Costs - OPEX
- Consolidation

Technology

- Multiple Devices
- Multiple OS Platforms
- Use of Applications
- Use of Cloud Services

Security

- Zero-Day Threats
- Working Outside the Firewall
- Unpatched Systems
- Use of Unauthorized Third-Party Applications
- Unmonitored Web Access
- Use of Unauthorized Devices
- Hacking/Spam/Phishing
- Unmonitored Social Media Access

LARGE PORTFOLIO OF EASY-TO-USE HIGH QUALITY SECURITY SOLUTIONS

CONSUMER

Quick Heal
Security Simplified

Simple enough for Retail and SMB users



Retail / SMB

- One of India's Leading IT Security Products
- 19,000+ Channel Partners



Mobile

- Fortifying Security With Insurance
- 900+ Channel Partners



Mobile

- A product that offers Security

ENTERPRISE **SECURITE**

Powerful enough for Enterprise users



Endpoint Security

- Strong Full Play Enterprise Security Solution
- Exchange protection
- Cloud Security



Gateway Security

- Terminator (UTM)
- Network security with plug & play solution

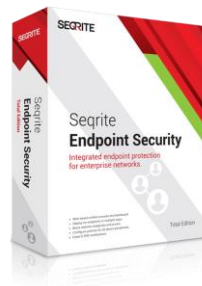


MDM

- Mobile Device Management

Seqrite Endpoint Security:

Endpoint Security



Enterprise Cloud



Mobile Device Management (MDM)



Seqrite Server Security:

Antivirus for Server



Antivirus for Linux



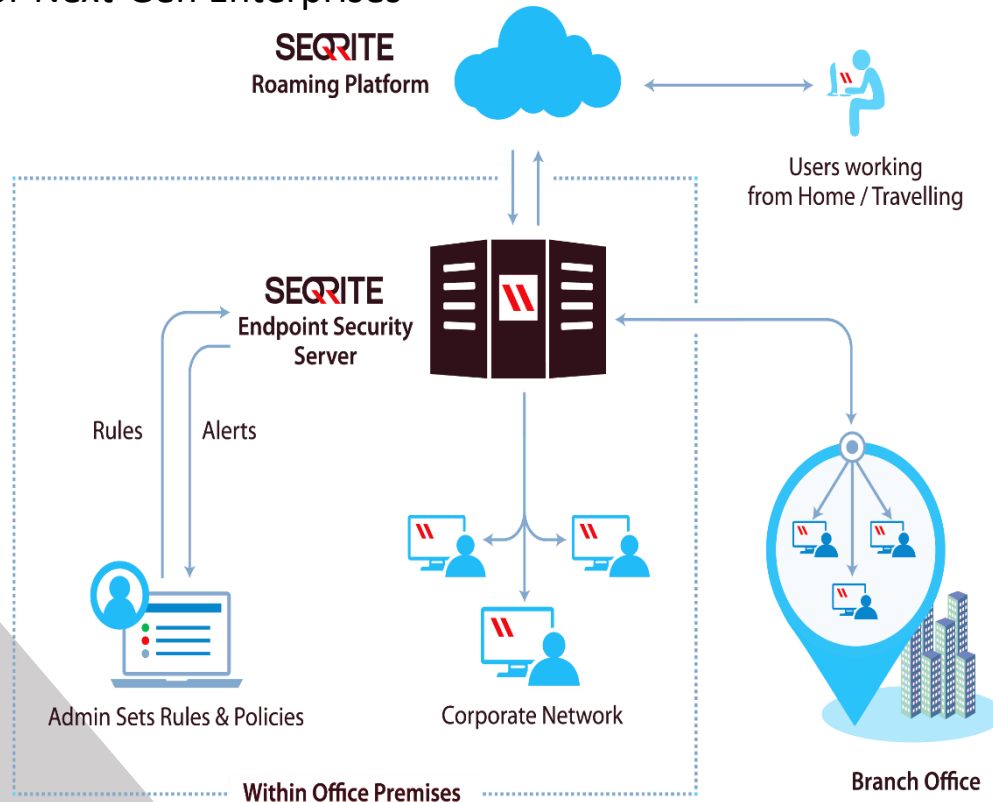
Seqrite Gateway Security:


TERMINATOR (UTM)





SEQRITE ENDPOINT SECURITY


Dynamic, Scalable and Future-Ready Solutions
for Next-Gen Enterprises



 Core Protection(AV, Firewall, IDS/IPS)


 Advanced Device Control


 Web Security


 Vulnerability Scan

 Patch Management

 File Activity Monitor

 Remote Client Management

 Asset Management

 Application Control

 Data Loss Prevention(DLP)

ADVANCED DEVICE CONTROL

Server

Clients

Change Password

Notification

SMTP Settings

Manage Devices ▶

User Defined Dictionary

Redirection

Manage Users

Internet Settings

Patch Management

General

Manage Devices

Following list contains devices which can be added to the device exceptions in Device Control settings.

Enter text

- Add Devices ▼
- Network Devices
- USB Devices
- USB by Model**
- Other Devices

Device Name	Device Type ▲	Endpoint Name	Serial Number	Model Name
No Records available				

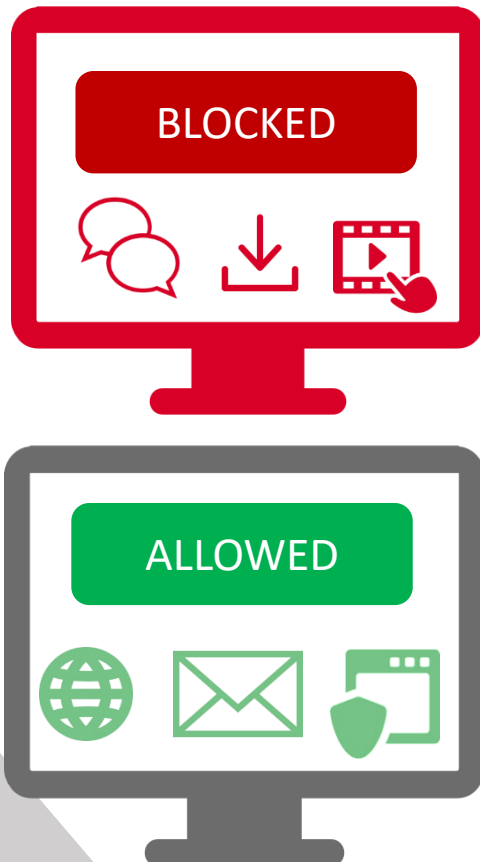
- ✓ Control, configure and define access policies for more than 25 different device types and hundreds of device models.
- ✓ Complete protection of Windows and Mac platforms against unauthorized devices.
- ✓ Full device encryption for all systems.
- ✓ Access policies can be set to Allow, Block or Read Only.





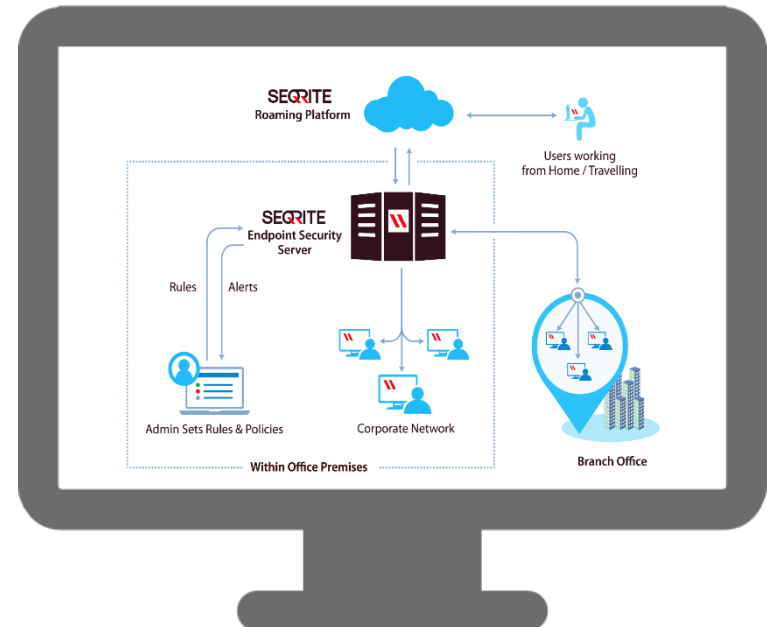
APPLICATION CONTROL

- ✓ App categories can be authorized or unauthorized.



ROAMING PLATFORM

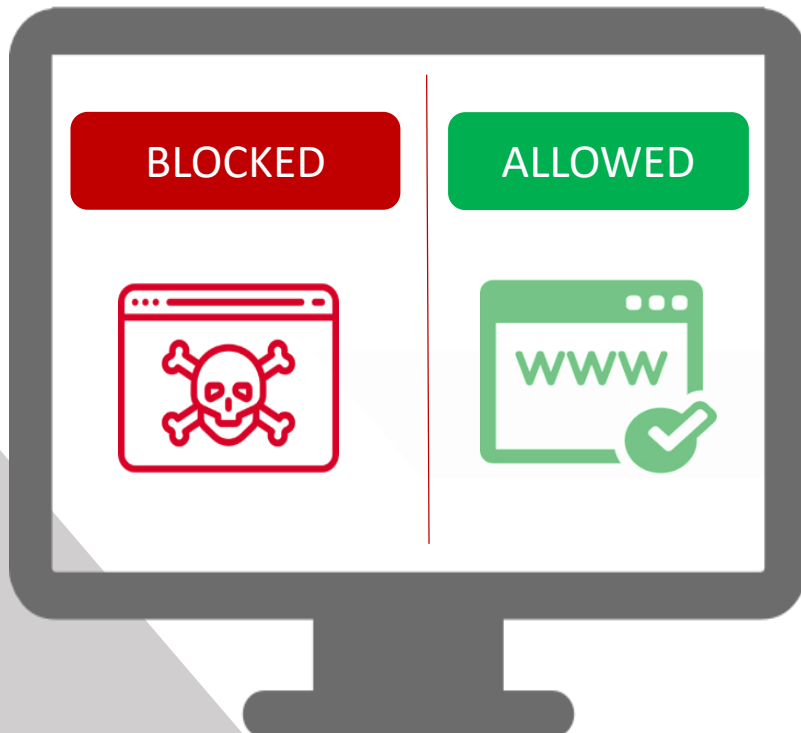
- ✓ Cloud-based solution to manage endpoints outside the enterprise network.
- ✓ Apply security policies and check compliance status.
- ✓ Monitor and scan security threats.
- ✓ Reports and notification of all endpoints.





WEB FILTERING

- ✓ Blocks websites individually or as per categories (Social networking, games etc.)



PHISHING AND SPAM PROTECTION

- ✓ Stops phishing attacks that originate from malicious codes over the internet.
- ✓ Blocks spam mails from entering the network.



BROWSING PROTECTION

- ✓ Protection against threats originating from malicious websites.





PATCH MANAGEMENT

Patch Install

Centralized Solution For All Microsoft Application Vulnerability Needs

Patch Scan Result

Severity: Category: Restart Required: EULA Status:

Endpoint Name: Application: Search Patch:

This list specifies missing patches found in your network. To install these missing patches, select the patches and click **Start Install**. You can also change the restart setting by clicking on **System Restart Settings**.

<div> <div>EPS Console</div> <div>Default</div> </div>		<input type="checkbox"/>	Title	Application	Category	Severity	Max Download Size	EULA St
		<input type="checkbox"/>	Security Update for Microsoft .NET Framework 3.5.1 c	Windows 7	Security Updates	Critical	15.79 MB	
		<input type="checkbox"/>	Security Update for Windows 7 (KB982132)	Windows 7	Security Updates	Critical	78.69 KB	
		<input type="checkbox"/>	Security Update for Windows 7 (KB2419640)	Windows 7	Security Updates	Critical	857.15 KB	
		<input type="checkbox"/>	Security Update for Windows 7 (KB982665)	Windows 7	Security Updates	Critical	118.71 KB	
		<input type="checkbox"/>	Security Update for Windows 7 (KB2757638)	Windows 7	Security Updates	Critical	582 KB	
		<input type="checkbox"/>	Security Update for Microsoft .NET Framework 3.5.1 c	Windows 7	Security Updates	Critical	3.92 MB	
		<input type="checkbox"/>	Security Update for Windows 7 (KB2281679)	Windows 7	Security Updates	Critical	334.2 KB	
		<input type="checkbox"/>	Security Update for Windows 7 (KB2719985)	Windows 7	Security Updates	Critical	968.21 KB	
		<input type="checkbox"/>	Security Update for Microsoft .NET Framework 3.5.1 c	Windows 7	Security Updates	Critical	8.39 MB	
		<input type="checkbox"/>	Security Update for Windows 7 (KB2753842)	Windows 7	Security Updates	Critical	263.03 KB	

☐ Show patches within subgroup



FIREWALL PROTECTION

- ✓ Blocks unauthorized access to the business network.
- ✓ Customized rules based on observed network traffic.
- ✓ Policy exception for specific IP addresses.



IDS/IPS

- ✓ Intrusion Prevention.
- ✓ Port Scanning Attack Prevention.
- ✓ DDoS (Distributed Denial of Service) Attack Prevention.





ASSET MANAGEMENT

- ✓ Comprehensive and cumulative information of all hardware and software configuration of all endpoints.
- ✓ Notifications sent on emails to IT administrators.



FILE ACTIVITY MONITOR

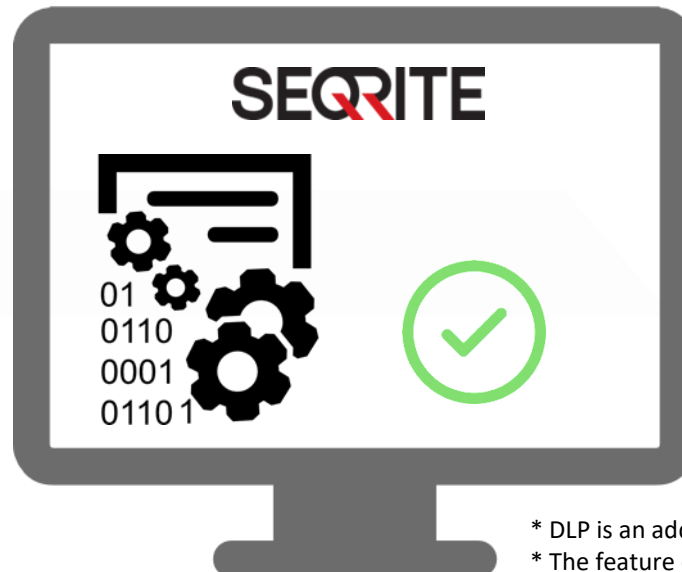
- ✓ Monitors all the files that move in and out of the network.
- ✓ Detailed overview of all actions against confidential files of all formats.
- ✓ An invaluable tool to detect data leakage.





DATA LOSS PREVENTION*

- 👍 Prevent data leakage and theft of IP from your business.
- 👍 Ensure that confidential data never leaves your network.
- 👍 View all files and data on your systems from anywhere.
- 👍 Get notified about data transfer through emails, drives and more.

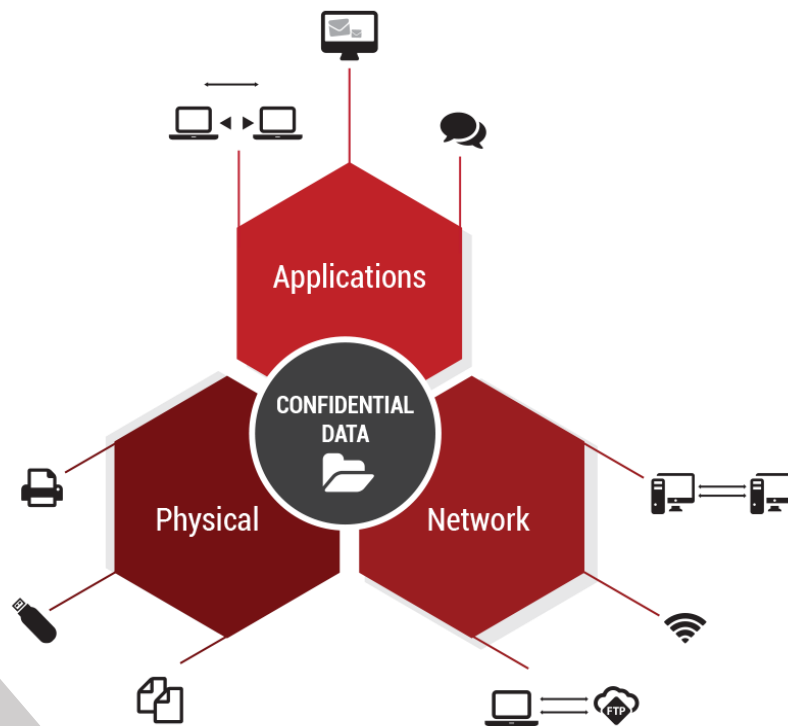


* DLP is an added feature pack with EPS Total and Business Editions.

* The feature comes integrated with EPS Enterprise Suite.

<http://www.partnetnet.com.cy/>

Endpoint Security with Data Loss Prevention



Ensure that critical information is protected throughout your network — on servers, in databases, and across endpoints.

Monitor and control the transfer of sensitive information to removable storage devices, via email and instant messaging (IM), and through other communication channels — even when data is concealed.

Integrated Tools and Data Loss Prevention



Application & Device Control



Asset & File Monitoring



Core Protection & Security



Deployment & Redirection



Dashboard & History



Scan & Update Management



Performance & Reporting

Lowens Complexity with Easy Deployment and Centralized Management



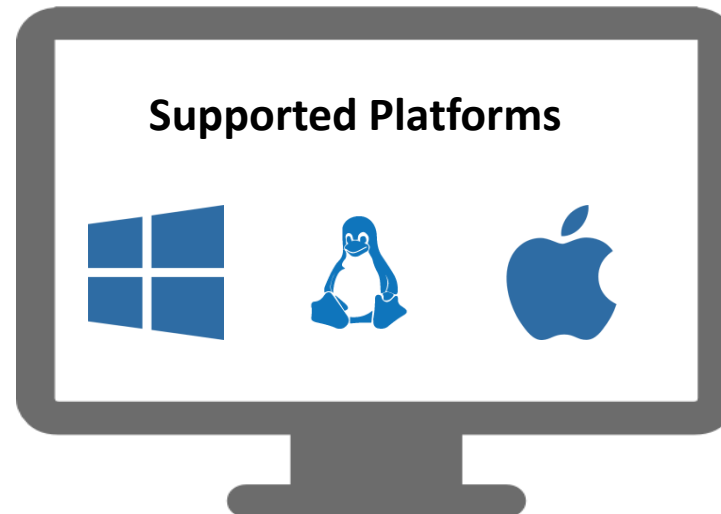
Easy Deployment and Maintenance



Easy Migration to New Server



Group Policy Management



SEQRITE ENDPOINT SECURITY COMPARISION CHART

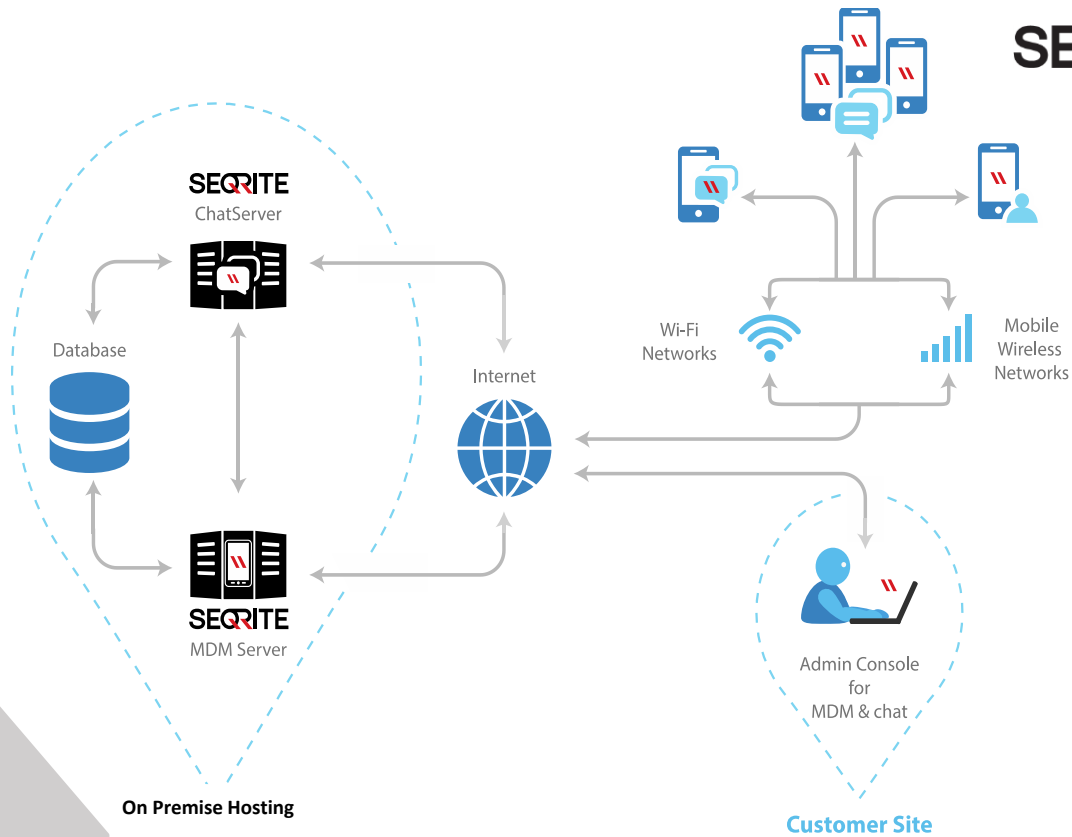
Features	SME	Business	Total	Enterprise Suite
Antivirus	✓	✓	✓	✓
Email Protection	✓	✓	✓	✓
IDS/IPS Protection	✓	✓	✓	✓
Firewall Protection	✓	✓	✓	✓
Phishing Protection	✓	✓	✓	✓
Browsing Protection	✓	✓	✓	✓
SMS Notification	✓	✓	✓	✓
Vulnerability Scan	✓	✓	✓	✓
Roaming Platform	✓	✓	✓	✓
Asset Management		✓	✓	✓
Spam Protection		✓	✓	✓
Web Filtering		✓	✓	✓
Advanced Device Control		✓	✓	✓
Application Control			✓	✓
Tuneup			✓	✓
File Activity Monitor			✓	✓
Patch Management			✓	✓
Data Loss Prevention				✓

SEQRITE MDM

...THE ULTIMATE MDM SOLUTION

MOBILE DEVICE MANAGEMENT

EASY-TO-USE HIGH QUALITY ENTERPRISE PRODUCTS



MDM

- Mobile Device Management



Mobile Device Management (MDM)

Unified Management Console



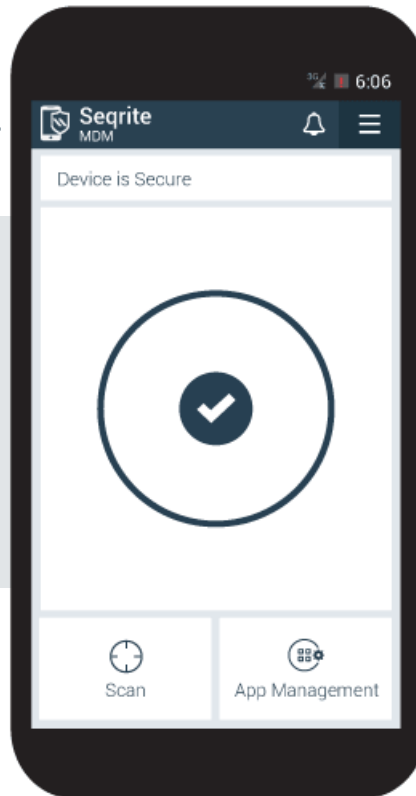
Unified Management Console



Asset Management



Application Control



Security Management



Instant and Detailed Audits



Easy Enrollment



Schedule Scan



SEQRITE UTM

...THE ULTIMATE UTM SOLUTION

Key Benefits of Seqrite UTM



Business Benefits

- IT security management
- Safe working environment
- High productivity
- Regulatory compliance
- Cost-effective bundled solution



Financial Benefits

- Consolidated cost-effective solution
- Optimum use of IT resources



Technological Benefits

- Cumulative network security
- Plug-and-play solution
- Extensive support for your Quick Heal Terminator

SEQRITE UTM

SEQRITE UTM

A one-stop solution for all enterprise security needs. With the UTM appliance as your first line of defense, your network is secure and your employees can focus solely on productivity and business impact.



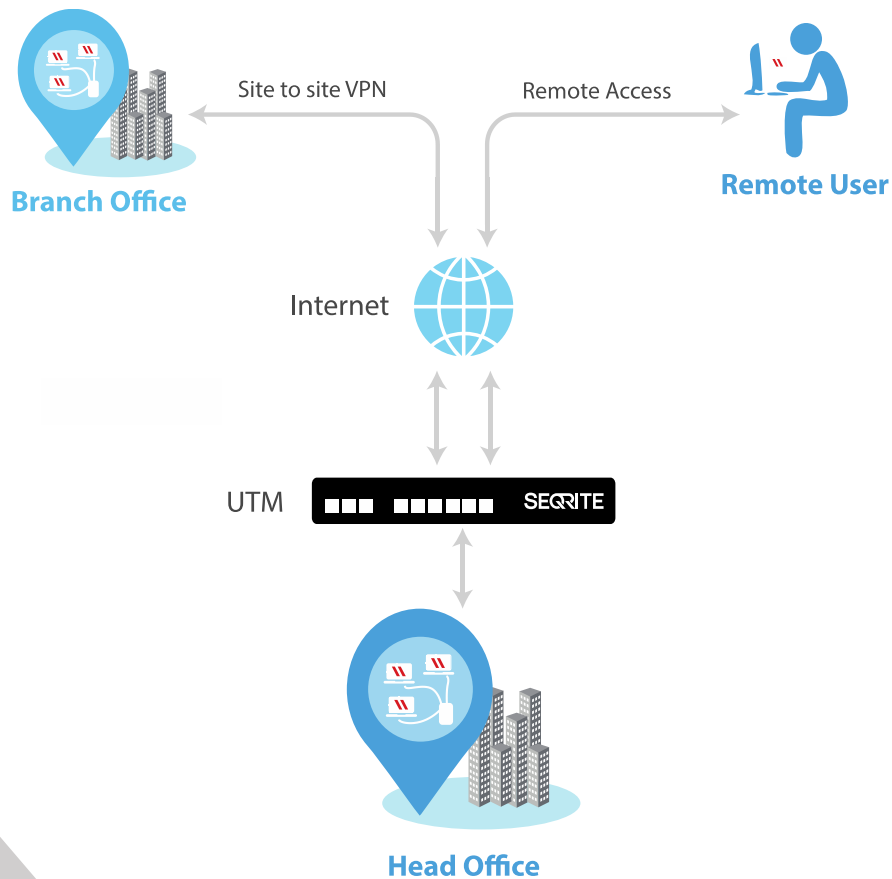
FIRST LINE OF DEFENSE FOR YOUR NETWORK.



- ✓ Gateway Antivirus
- ✓ IDS / IPS
- ✓ Firewall
- ✓ Gateway Mail Protection
- ✓ Load Balancing

- ✓ Automatic Link Failover
- ✓ Content Filtering
- ✓ VPN
- ✓ Bandwidth Manager
- ✓ IT Policy Management

EASY-TO-USE HIGH QUALITY ENTERPRISE PRODUCTS



SECURITE

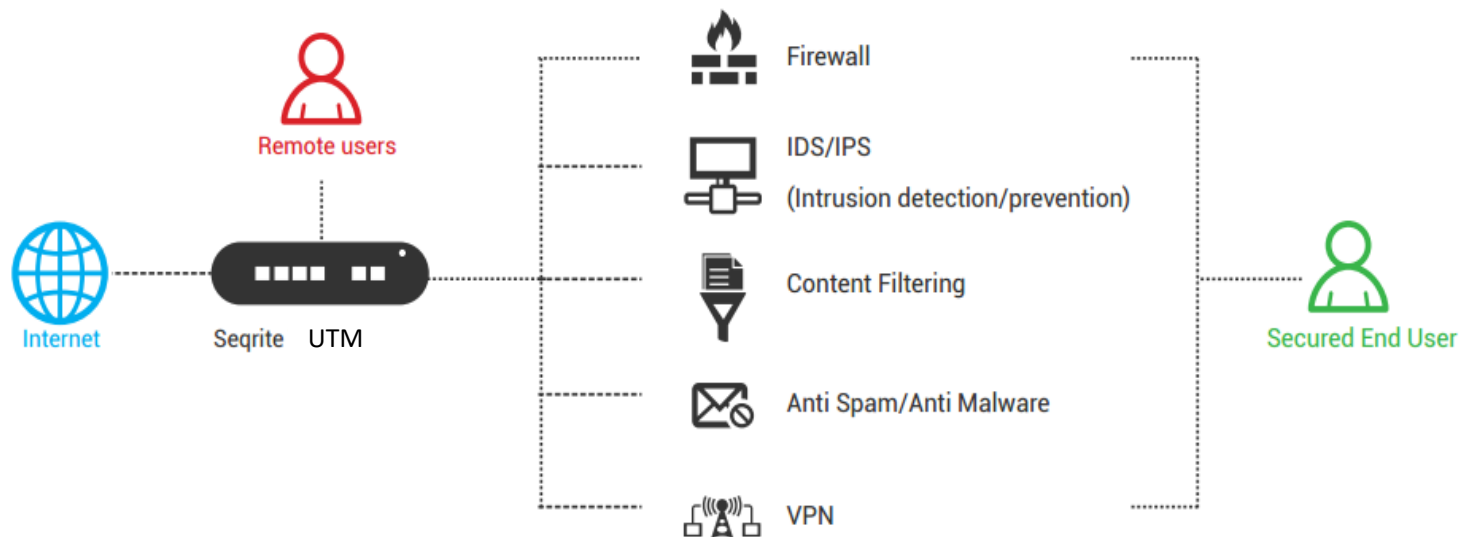
Gateway Security

- UTM
- Network security with Plug and Play Solution

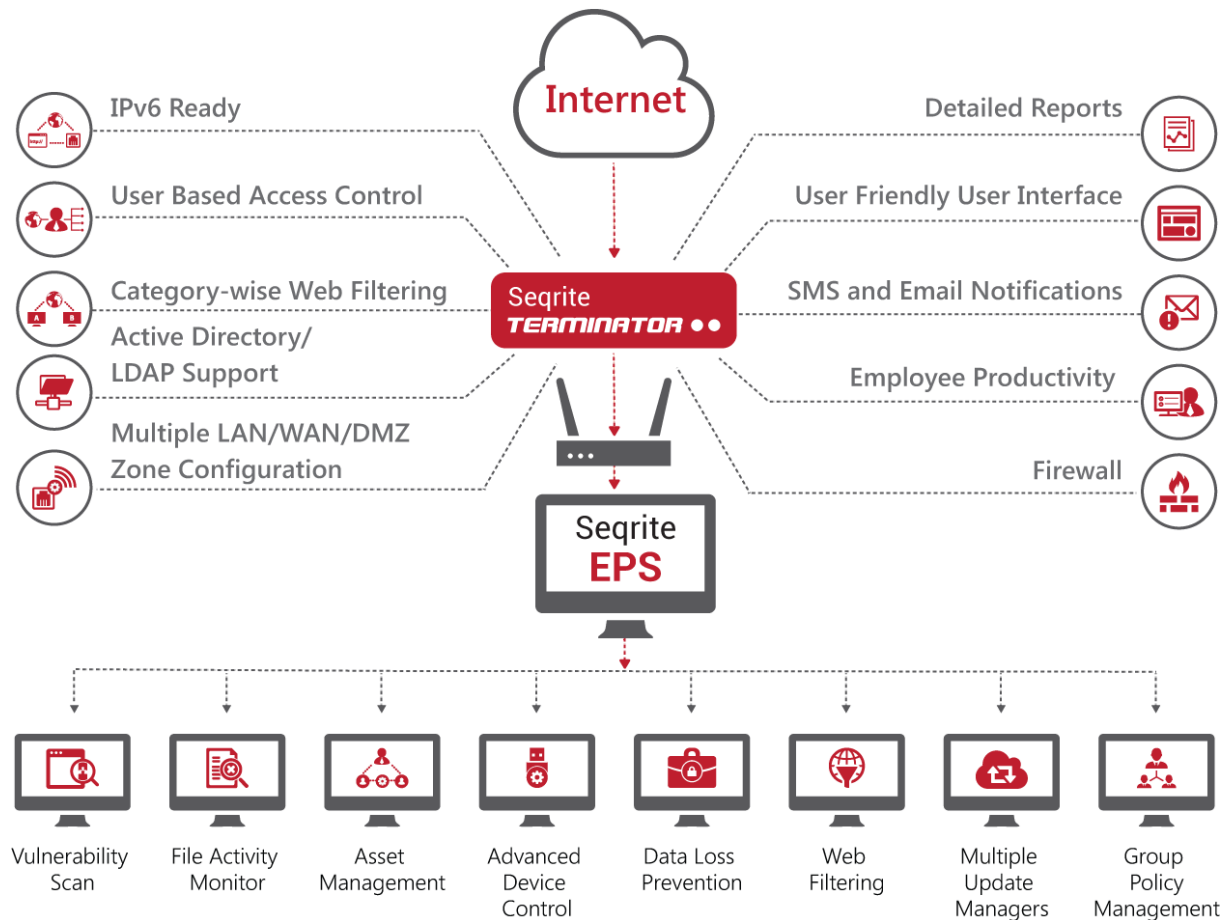


SEQRITE UTM

SEQRITE UTM



Integrated Enterprise Security and Unified Endpoint Management Console



Industry Recognized Awards & Certifications*



- *These certifications are for our core antivirus engine.

Product Availability & Reach to Our Customers

Presence in more than
100 countries worldwide

4 Global
Office Locations



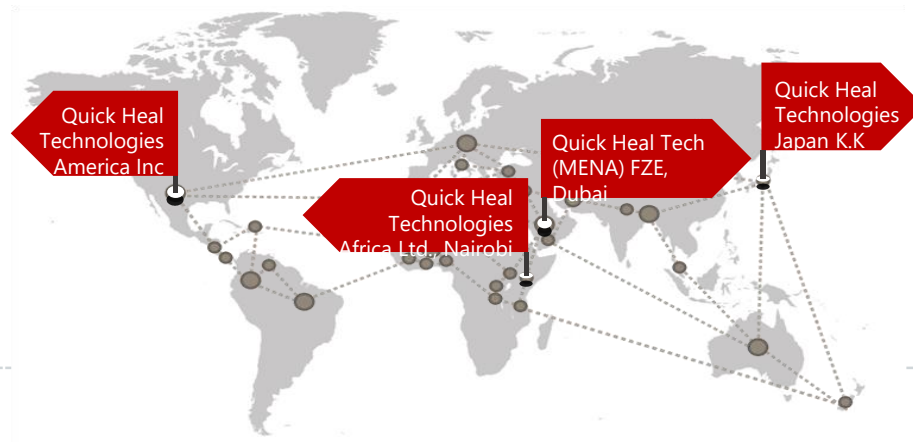
What Makes Us **Different**



Research & Development
400+ R&D Engineers

Support

170+ Support Engineers
Multi-lingual and Multi-modal support



EXPANDING PRESENCE ACROSS INTERNATIONAL MARKETS



INDIA (HO)

Quick Heal Technologies Ltd.

JAPAN

Quick Heal Japan KK.

UAE

Quick Heal Technologies
(MENA) FZE

KENYA

Quick Heal Technologies
Africa Ltd.

USA

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Thank you

