

Digital Transformation – NOT just a software solution

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Microsoft
Awarding Excellence in
Lifetime Customer
Value in Azure



Celebrating 20 years of maximizing business value

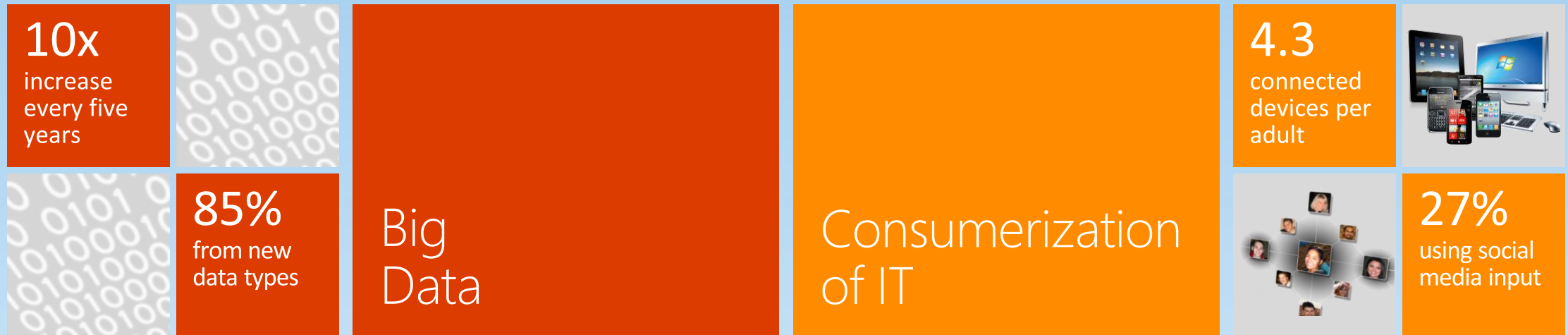


Microsoft
Partner



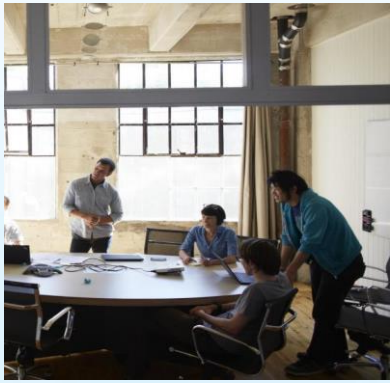
Gold Cloud Platform
Gold Small and Midmarket Cloud Solutions
Gold Midmarket Solution Provider
Gold Hosting
Gold Datacenter
Silver Cloud Productivity
Silver Collaboration and Content
Silver Devices and Deployment

The world (of data) is changing



"By 2018, organizations that build a modern information management system will outperform their peers financially by 30 percent."

– Gartner, Mark Beyer., "Information Management in the 21st Century"



move faster



save
money



The Cloud has changed how we work, where we work and how we do business.

integrate
on-premise
apps &
data



scale on
demand



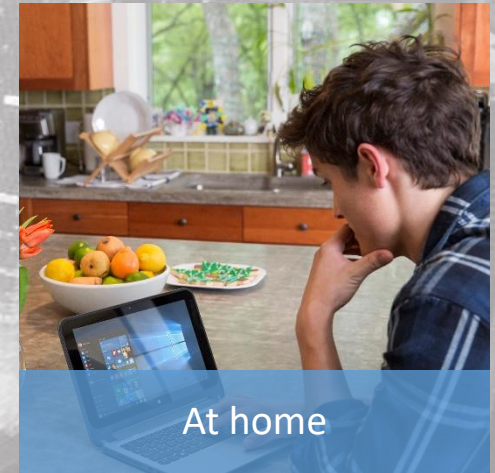
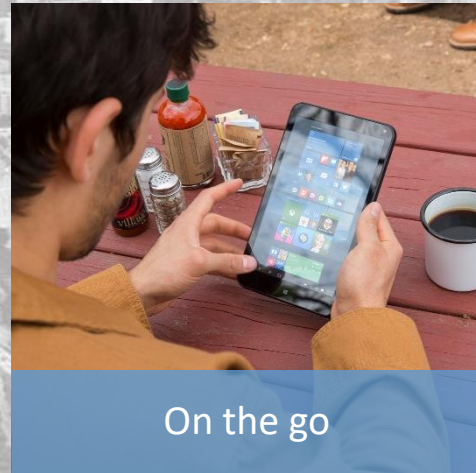
YESTERDAY'S LANDSCAPE

Internet

Firewall protects
company resources



TODAY'S LANDSCAPE



The digital landscape

Technology is making dramatic changes to the world of work. It's shaping business growth, upending old ways of doing business and driving the invention of new industries, business models, products, and services.

TOP 2

technology challenges:
**implementing new
solutions or upgrades &
containing technology
costs**

87%

of midmarket BDMS said
**cloud solutions would help
the business grow.**

81%

of medium businesses said
that **technology solutions**
could help **improve business
outcomes or run the business
better.**

74%

of workers in midmarket firms
**require mobile access to
company data.**



OFFICE LINE
Professional IT Solutions



OFFICE LINE Solutions create new revenue opportunities with intelligent technology



Transform business practices

Re-design processes to stay ahead of the marketplace



Reinvent products and services

Deliver new market offerings that anticipate customer needs



Protect your evolving business

Get cutting-edge security to safeguard business as you innovate

Drive maximum business efficiencies with flexible, intelligent technology



Flexible IT

Maximize technology investments,
minimize complexity and cost



Optimized business processes

Enable more efficiency and faster
decision making



Business continuity and security

Protect against unexpected
interruptions, data loss and
modern security threats

Perception v. Reality: Privacy & Security in the Cloud

Perceptions holding some customers back from adopting cloud services:

- 60% concerned about data security
- 45% worried that using the cloud would result in a lack of control over their data
- 42% doubted reliability of the cloud

In contrast, for customers using the cloud:

- 94% have gained security benefits they didn't have with on-premise technology
- 62% have seen increased levels of privacy protection
- 75% have experienced improved service availability

ModernBiz



OFFICE LINE solutions designed to drive business success



Business anywhere



Safeguard your business



Grow efficiently



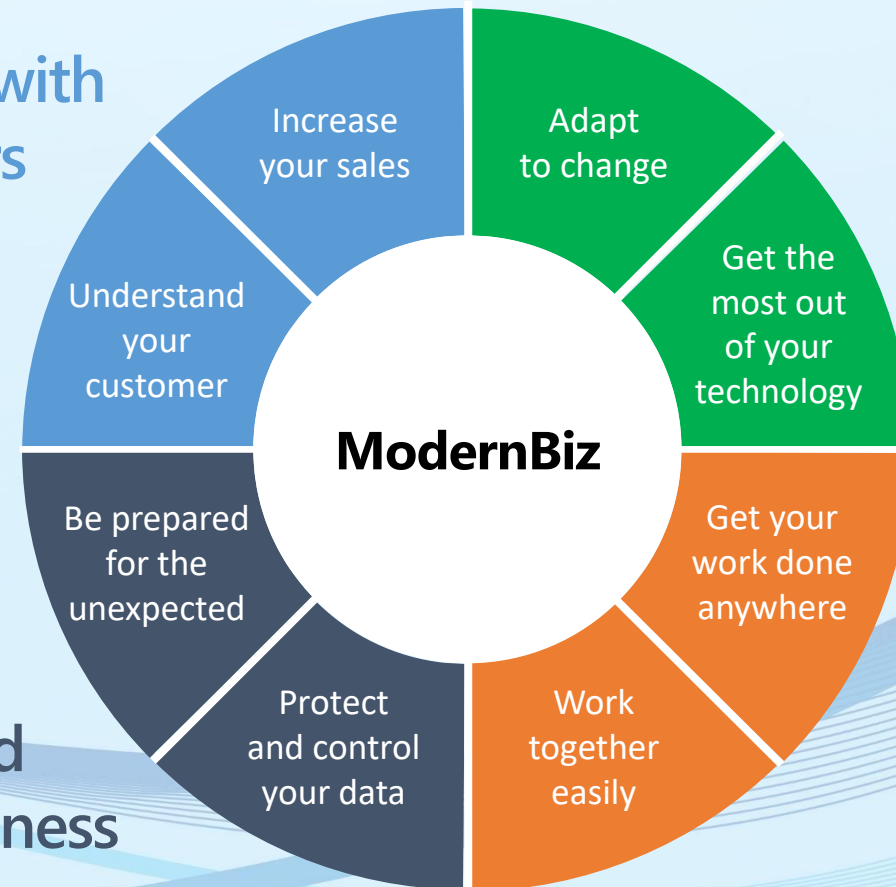
Connect with customers

OFFICE LINE SOLUTIONS



Choose your own path to modern, with flexible, familiar, and trusted solutions for your business.

Connect with
customers



Grow
efficiently

Business
anywhere

Safeguard
your business



Make technology your differentiator



2X faster job growth

15% faster revenue growth

"Technology
leaders far
outperform their
peers in the
marketplace."

BCG

THE BOSTON CONSULTING GROUP

...and OFFICE LINE offers the
clear path to getting there.



OFFICE LINE
Professional IT Solutions





THANK YOU



Gold Cloud Platform
Gold Small and Midmarket Cloud Solutions
Gold Midmarket Solution Provider
Gold Hosting
Gold Datacenter
Silver Cloud Productivity
Silver Collaboration and Content
Silver Devices and Deployment

