# Reinventing the NETMORK The only constant is change.

## Gigabit Services overview

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## Macro Trends

#### **Shift to the Cloud**



#### **Internet of Things**



#### **Community Development**





# Mobile Broadband Expansion



So the analyst say I need to worry about more bandwidth... but who really cares about a gig?

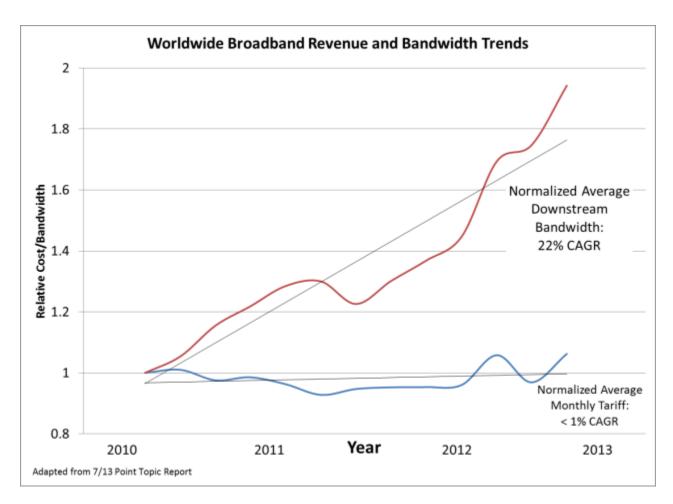
If 1 gig was an option for the same price, would you take it?



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## The Challenge



Revenue is not scaling with Bandwidth growth

## ADDRAN What is G.fast? Gigabit over the Phone line

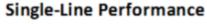
- Gigabit service over Phone line
  - Provisionable (a)symmetric rates

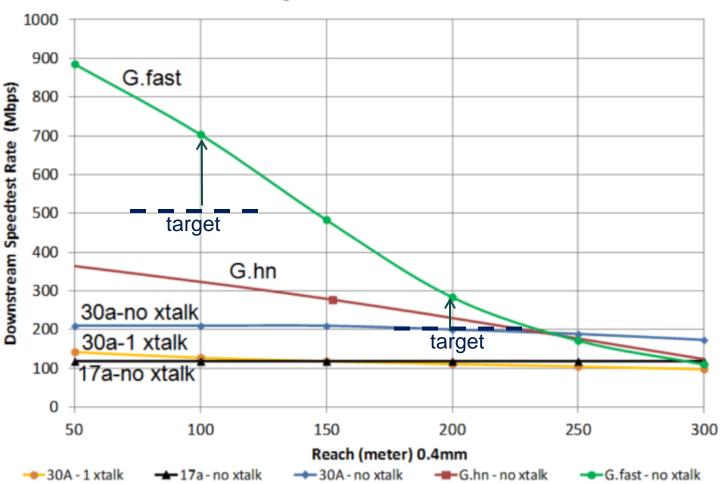
- The G.fast standard outlines these rate/reach targets:
  - Gigabit @ <<100m (FTTB)</li>
  - 500Mbps @ 100m
- VDSL2 (17a) with vectoring:
  - 100Mbps @ 550m (FTTN)
  - 150Mbps @ <200m



FTTB is part of an operators Gigabit services tool kit

## ADDRAM Actual Performance





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## ADDRAM G.fast Product Portfolio

- √ 12 port dual mode G.Fast / VDSL2 DPU
- √ Sealed IP68 housing
- √ GPON and P2P uplink
- √ Variants with Remote and Reverse powering
- ✓ Internal bypass Relays





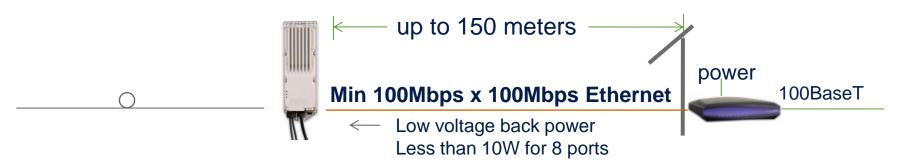
- √ 4 port dual mode G.Fast / VDSL2 DPU
- √ Sealed IP68 / IP54 housing
- √ GPON and P2P uplink
- √ Variants with Remote and Reverse powering
- ✓ Management: Leveraging IETF NetConf PMA mode

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## ADDRAM Reverse Powering Options

ADTRAN demonstrated industry first Reverse powering in 2010 Ultra Broadband Ethernet (UBE) short range 100 Mbps symmetric and reverse powered, sealed Node



#### We investigate currently three options:

- Solution based on Microsemi PD8200 Power over Ethernet Product
- Cooperation with Aethra
- Own Development based on Reverse Powering Specification ATTM TM6

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## ADDRAM'S Role in Cloud Connectivity

## **Applications and** Content

#### What is Needed:

High Bandwidth, Low Latency Cloud Access



## Cloud Access



## **ADTRAN's Specialty**

Cloud access for residential, enterprise and mobile backhaul services

## Subscribers and **Devices**







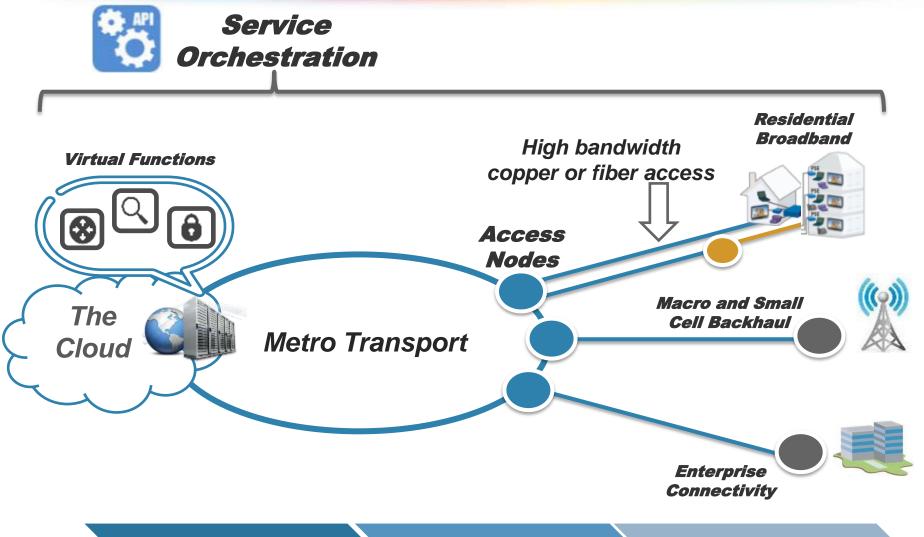




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## **ADTRAN Cloud Access Solutions**



Metro Transport

**Broadband Access** 

**Cloud Connectivity** 

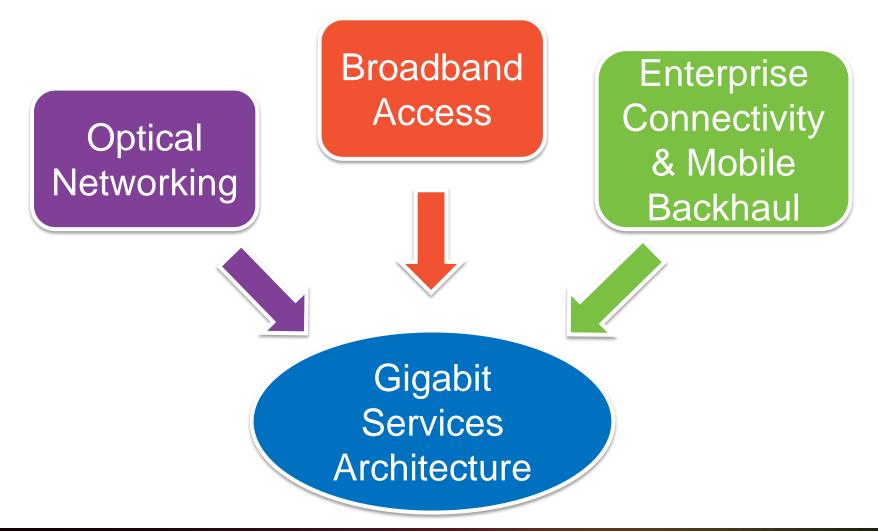
Nx10G → Nx100G

GPON, NGPON2, GE/10GE, VDSL2, G.fast, FDV

Enterprise and small cell gateways, vWLAN



## **ADTRAN's Core Competencies**





## Thank You!

